



Marketplace: Feria de MDLs y otras
iniciativas del Mercado de Carbono

ALLCOT Climate Change Fund
(ACCF)

Bogotá 05th of November 2015





Carbon as a financial asset

- The International Monetary Fund is to start factoring in climate change to its macroeconomic models...
<http://sumo.ly/c25b> via @ClimateHome
- “Bloomberg Carbon Risk Valuation Tool.” It will provide data and analytics around the concept of stranded assets and help our clients protect against the potential risks and unexpected swings in markets they could cause. We’ve also publicly released a white paper that takes a closer look at the issue.

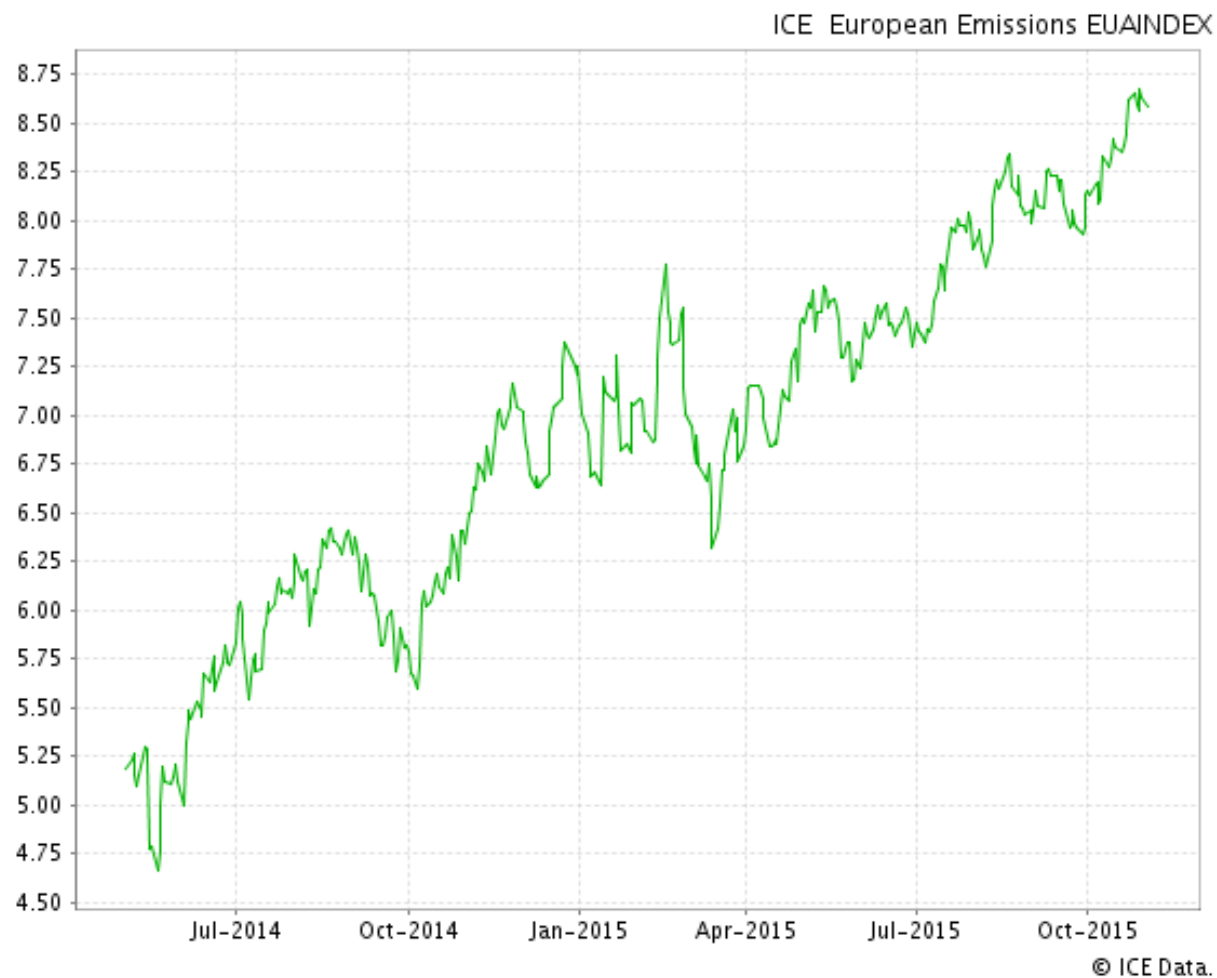
New perspectives and Market growth

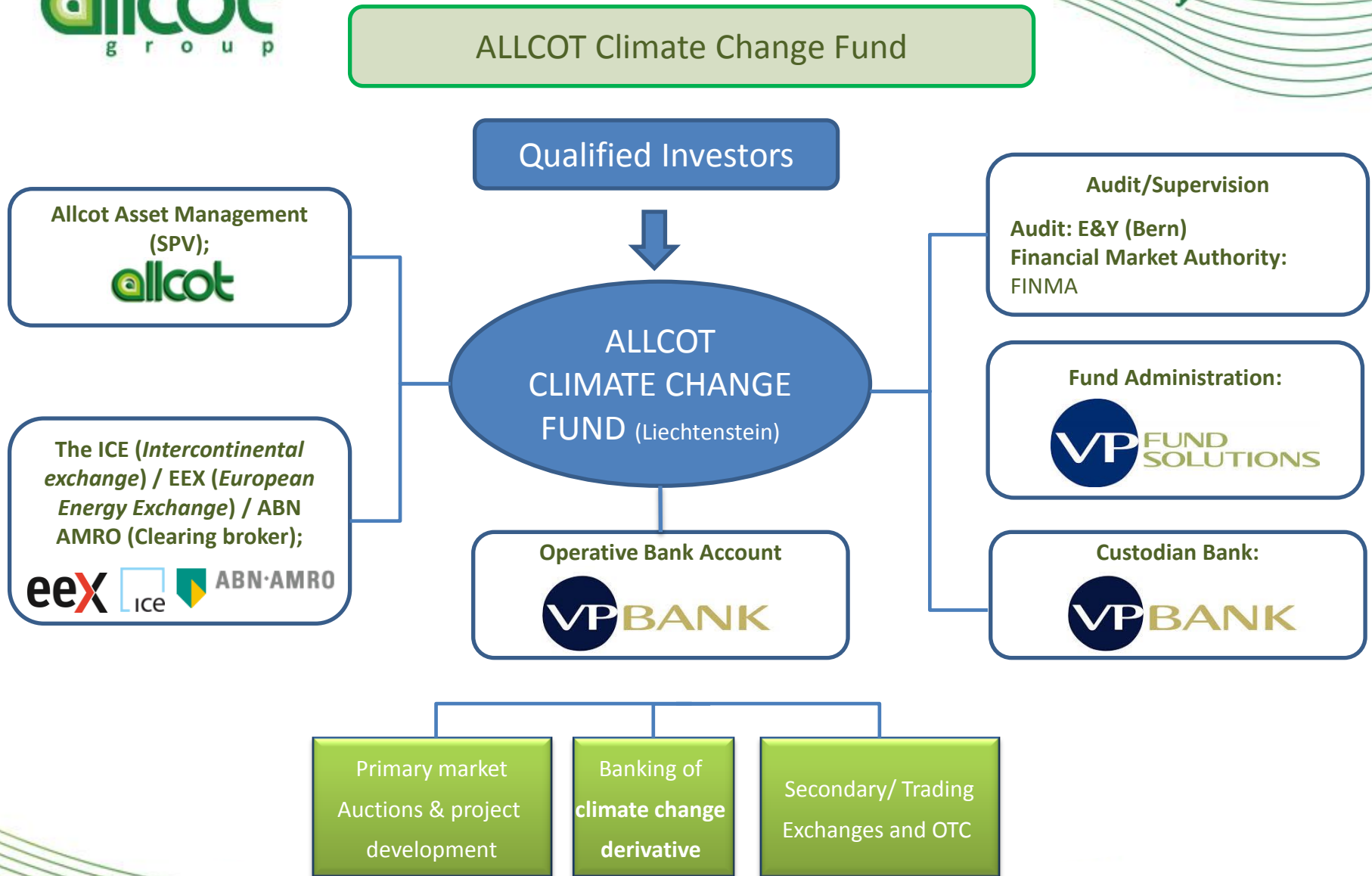
- CERs trend within last year



Over **40%** of
increase in the price

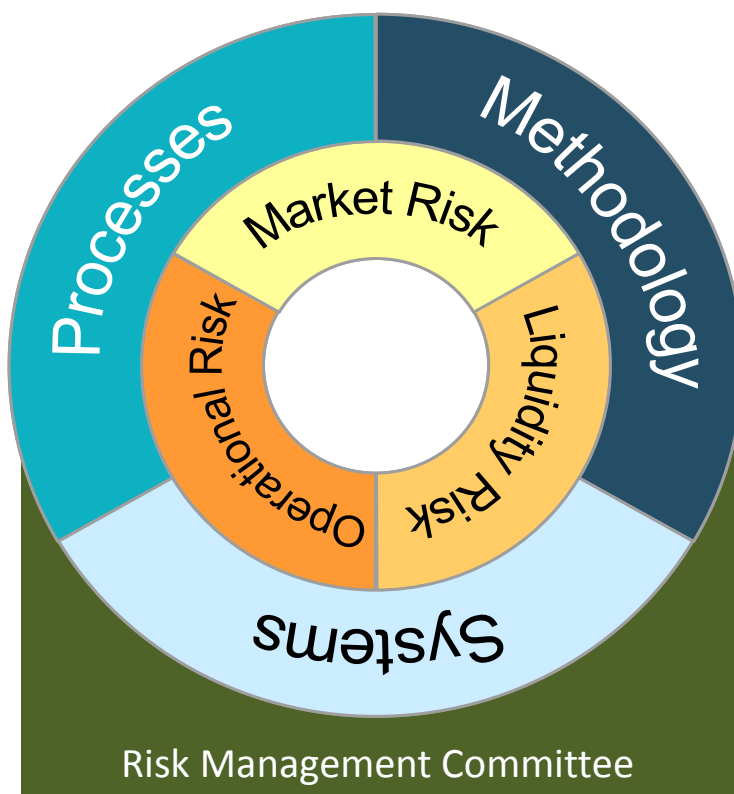
A more stable and liquid option for CERs is EUAs





INVESTMENT RATIONALE

Risk management



Commodity trading is confronted with:

- ✓ market risk
- ✓ liquidity risk
- ✓ operational risk

We

- ✓ use approved methodologies
- ✓ rely on stable and dedicated systems
- ✓ work according to well defined processes

Risk Management Committee consists of

- ✓ [Dr. Bernhard Bolliger](#) (trading)
- ✓ [Mark Lewis](#) (market intelligence)
- ✓ [Dana Hanby](#) (regulations)
- ✓ [Alexis Leroy](#) (management)

Approves and monitors (on going)

- ✓ Methodologies
 - ✓ Systems
 - ✓ Processes
 - ✓ Limits



Emission Trading

Investment approaches

- Market opportunities are taken by means of discretionary trading;
- Investment process is based on a profound understanding of fundamental factors and disciplined market assessments;
- In addition, technical models are used to capture short term momentum and trends;
- A solid risk management framework ensures appropriate risk taking;
- Proven front and back processes as well as end of day reporting guarantees high operational quality.

Disciplined investment process and a solid risk management framework provides net worth to investors

Market assessment

Risk taking analysis

Overnight exposure

Trade processing

End of day



Sustainability uses of carbon credits

- **Offsetting of emissions**
- **Swaps**
- **REPO agreement:** The Repo Agreement is a form of borrowing in which the client sells the allowances (EUAs or CERs) to ALLCOT and agrees to buy them back at a predetermined date.
- **Lending Operations:** With Lending, the client allows ALLCOT the use of its unused allowances in return for interest rate payments for a predetermined time, under an agreement to receive them back later.



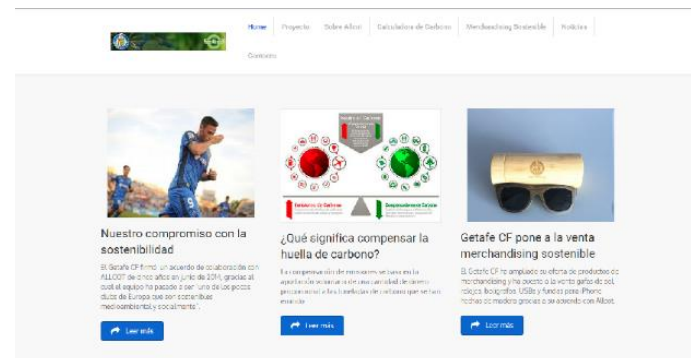
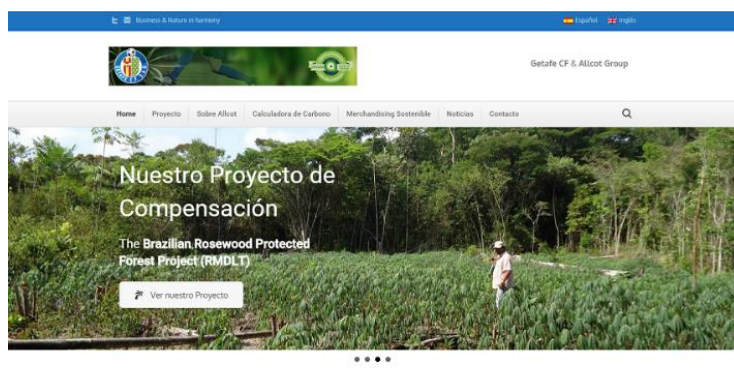
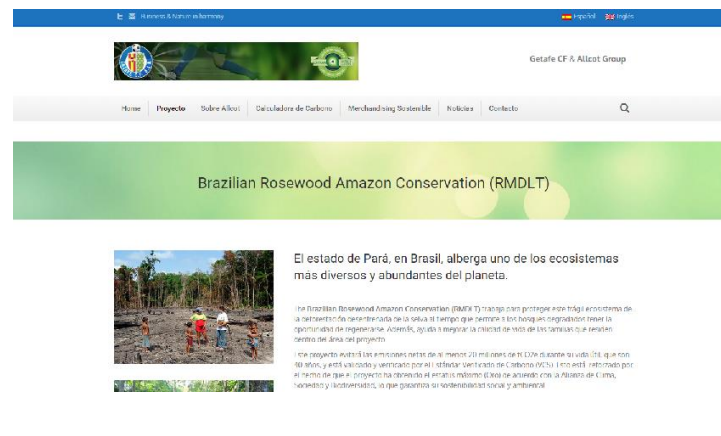
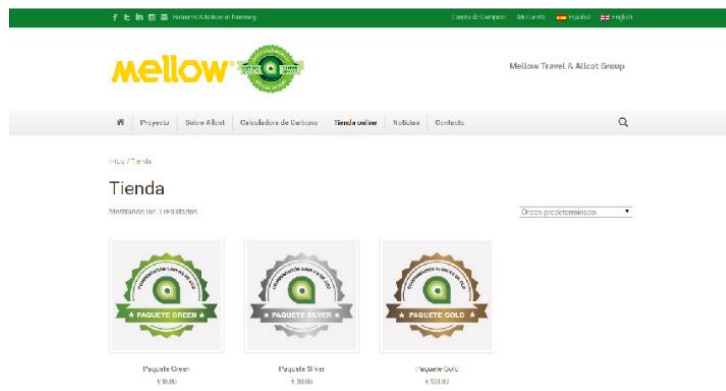
Sustainability Communication Platform

- The central requirement is to host these activities on a Sustainability Communication Platform, which ALLCOT builds and optionally manages for your organization. This a powerful business tool and can be used in many ways to promote your sustainability initiative(s) to your stakeholders; sell your organization's services and communicate with the outside world. Once your Sustainability
- Communication Platform is operational, you will need to keep it populated with content, comments and updates. ALLCOT will work with you to manage this either by writing articles and posts on your behalf, or to just publish these for you.





Marketing and shareholder participation





The Team in Charge

Alexis Leroy:

Alexis Leroy is CEO of the ALLCOT Group, which he founded in 2009.

With extensive trading experience in carbon and other commodities, and having been involved with GHG reductions and renewables since 2007, Alexis is experienced in identifying and commercializing multi-stakeholder opportunities.

He is currently a committee member of the World Energy Forum's 'Next Generation Energy Leaders' group and is the France Chair for G8 Young Global Leaders.

Grattan MacGiffin:

Grattan is Chief Commercial Officer at Allcot. His role involves commercial negotiations, managing the sales function and corporate clients including Ferrero and Getafe Football Club. Grattan is co-Chair of the Climate Markets and Investors Association's (CMIA) REDD+ and Voluntary Climate Markets Forum. He is an Advisory Board member of Eco Tropics, a Colombian not-for-profit organisation that advises governments and local communities on sustainable cocoa, coffee and REDD+ activities. A regular market commentator, he represents Allcot at fora and liaises with governments, NGOs and trade groups.



Tommi Neuvonen:

Chief Administration Officer at ALLCOT Group. Mr. Neuvonen comes from a rich entrepreneurial background having partnered in several successful SME ventures over the past 20 years where he has primarily been in charge of business development, internationalization strategies as well as managing trade channels. Prior to getting involved in the environmental sector six years ago he was active in the wholesale trade sector of consumer goods and commodities.

Sebastián del Valle:

Chief Origination and Strategy Officer, Chemical Engineer with a MSc in Technology and Resource Management from the University of Applied Sciences in Cologne, Germany. Over 8 year experience in the carbon markets where he already acted as Lead Auditor for CDM projects within two DOEs in Germany and Brazil. He has work experience in different continents auditing or consulting for CDM, VCS, GS, carbon footprint and life cycle assessment projects.

And a whole team of professionals distributed between Europe and the Americas!!!

Muchas Gracias

Membresías clave



Sebastián del Valle Rosales

Originación y Estrategia

sdv@allcot.com

Soluciones en Sostenibilidad | Administración en cartera de Carbono y Comercio | Consultoría en Proyectos y Desarrollo | Huella de Carbono y Compensación de Emisiones