

BANNARI AMMAN SUGARS LIMITED  
COIMBATORE - 641 043

By COURIER

BSL/AC/ 4782/2000

18.11.2000

MR R SATHISH  
CONFEDERATION OF INDIAN INDUSTRY  
35/1 ABHIRAMAPURAM  
3<sup>rd</sup> STREET  
ALWARPET  
**CHENNAI - 600 018**

Dear Sir,

**Sub: Seminar on Business opportunities in Bagasse based  
cogeneration**

**Ref: Your Circular dated 5.11.2000**

---

With reference to the above, please find enclosed herewith Demand Draft No.451265 of date for Rs.500/- (Rupees Five hundred only) drawn in favour of Confederation of Indian Industry on The Karur Vysya Bank Limited payable at Chennai, being the Delegate Fee alongwith duly completed Registration Form.

Kindly acknowledge and confirm the registration.

Thanking you

Yours faithfully  
For **BANNARI AMMAN SUGARS LTD**

**GENERAL MANAGER (FINANCE)**

Encl: As above

**COPY**

CHANDRAJIT BANERJEE  
Regional Director



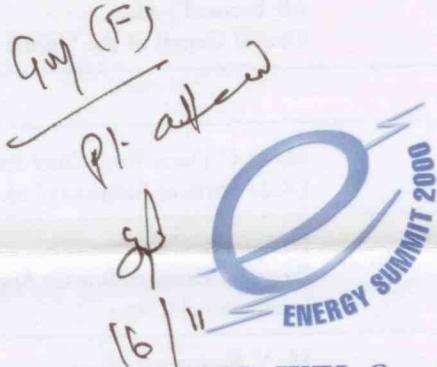
## Confederation of Indian Industry

### Southern Regional Headquarters

35/1, Abhiramapuram 3rd Street, Alwarpet, Chennai - 600 018.  
Tel : 466 0570 / 466 0291 / 466 1311 / 466 0773  
Fax : 91-044-466 0312 E-Mail : cii.south@ciionline.org  
Website : [www.ciionline.org](http://www.ciionline.org) / [www.cii-sr.org](http://www.cii-sr.org)

November 5, 2000

Dear Sir / Madam,



### CII-USAID-WII Seminar on Business Opportunities in Bagasse based Cogeneration

December 1, 2000 : 1400 Hrs. : Hotel Taj Coromandel, Chennai

Confederation of Indian Industry (CII) is jointly alongwith Winrock International organising a Seminar on Business Opportunities in Bagasse based Cogeneration on December 1, 2000. The programme is sponsored by United States Agency for International Development (USAID)'s Greenhouse Gas Pollution Prevention (GEP) Project on Alternative Bagasse Cogeneration.

The Seminar on Business Opportunities in Bagasse based Cogeneration is a part of Energy Summit 2000 – the 4<sup>th</sup> edition of India's flagship Energy Event and India's Biggest Energy Showcase organized by CII between November 29 - December 2, 2000 at Chennai.

#### Seminar Objective

The Seminar will focus on the potential for Bagasse based Cogeneration and offer the Sugar Industry opportunities to explore Bagasse based Cogeneration as a cost effective alternate source of Energy. The Seminar will feature user experiences of successful co-generation projects as well as address critical issues relating to Financing, Policy and other Business Issues for setting up Cogeneration projects.

**Regional Offices:** Calcutta • Chandigarh • Chennai • Mumbai

**State Offices:** Ahmedabad • Bangalore • Bhopal • Bhubaneswar • Coimbatore • Guwahati • Hyderabad

Jaipur • Jamshedpur • Kochi • Lucknow • Mysore • New Delhi • Patna • Pune • Shimla

**Overseas Offices:** Johannesburg • Kathmandu • Koln • London • Paris • Shanghai • Singapore • Tashkent • Washington

## SEMINAR PROGRAMME

1400 to 1430 Hrs Inaugural Session				
Welcome	Mr Anil Kumar V Epur, Chairman CII (Southern Region)			
Introduction	Dr P V Ramana, Program Manager Winrock International India			
Inaugural Address	Mr Bernard J Alter Cousul Genral of the United States of America, Chennai			
<b>Technical Session</b>				
1440 Hrs	Heat Rate Improvement in Cogeneration plants	Mr G C Datta Roy, Chief Executive DCM Shriram Industries Ltd.		
1500 Hrs	Environmental benefits of GEP-ABC Projects & related Opportunities	Dr Sai V Gollakota Program Manager, Science Applications International Corp		
1520 Hrs	<b>Case Study</b> - An Existing Sugar Mill Project	Mr V Kannan Chairman, Arunachalam Sugars		
1440 Hrs	<b>Case Study</b> - A Greenfield Project	Mr B K Thungappa Project Advisor, Shamanur Sugars		
1600 Hrs	Tea Break			
1620 Hrs	Baselines Developed for Financing Cogeneration through Carbon Trading Programs	Prof. P R Shukla Public Systems Group IIM, Ahmedabad		
1640 Hrs	Bagasse/Biomass Fuel Management for Cogeneration	Mr P Solaimuthu Chief Executive, Gem Sugars Limited		
1700 Hrs	<b>PANEL DISCUSSION ON "COGENERATION FINANCING AND POLICY"</b>			
<b>Session Chairman &amp; Moderator:</b>				
Mr Ram V Thyagarajan, Chairman & Managing Director, Thiru Arooran Sugars Ltd				
Panelist				
<ul style="list-style-type: none"><li>Mr G Parameswaran, Chief General Manager, IDBI</li><li>Mr Debasish Mazumdar, Director – Technical, IREDA</li><li>Mr S Subramanian, Director, USAEP</li><li>Mr Nagaraja Rao, Louis Berger</li><li>Mr Anand Mokashi, Thermax Ltd</li></ul>				
1800 Hrs	Seminar concludes			

*The Conference Programme is subject to the confirmation of speakers.*

### Seminar Sponsors





## Energy Summit 2000 Highlights

Title	Date	Venue
Energy CEO's Conclave	Nov. 29 - 30, 2000	Hotel Taj Coromandel , Chennai
National Seminar on Motors	Nov. 30 - Dec. 1, 2000	Hotel Connemara, Chennai
National Conference on Renewable Energy	Dec. 1, 2000	Hotel Taj Coromandel , Chennai
CII-USAID-WII Seminar on Business Opportunities in Bagasse based Cogeneration	Dec. 1, 2000	Hotel Taj Coromandel , Chennai
National Seminar on Petroleum Fuels	Dec. 2, 2000	Hotel Connemara, Chennai
National Award for Excellence in Energy Conservation	Nov. 28 & 29, 2000	Hotel Le Meridien, Chennai

### The Energy Market Place :

- Over 100 Exhibitors, 1500 Delegates and 30,000 Trade Visitors
- Participation of Global Energy Majors and CEO's of Energy Businesses
- International Participation from USA, UK, Australia.

### Participate at the 4 Day International Exhibition

#### Exhibitor Profile : -

- Energy Producers – Gas, Fuels, Electricity, Oil, Petroleum, etc. • Energy Efficient Technologies • Equipments
- Energy Management – Maintenance & Supplies, Energy Efficiency, HVAC, Heat Recovery, Lighting, Motors, Drives, Engineering Design etc. • Electrials & Electrical Equipments • Instrumentation, Process Control & Automation
- Renewable Energy

(This list is illustrative)

#### Energy CEO's Conclave

The Conclave will discuss on the business issues in the Energy Industry and will give an insight into the opportunities and trends in the Indian Energy Business. The Conclave will also suggest a Roadmap & Growth Strategies for the Energy business in India.

#### Exclusive Conclave for Energy CEO's

This Conclave is exclusive for CEO's, Senior management representatives of Energy Companies and related businesses.

#### Participants Profile

Chairmen, Managing Directors, Presidents, CEO's Senior Management Representatives (Executive Directors, Vice Presidents only) CEO's of Energy Companies / Potential Investors in the Energy Sector, Senior Officials from the Central and State Governments / Chairmen of State Electricity Boards / Infrastructure Service Providers / Financial Institutions.

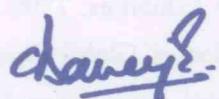
## SEMINAR INFORMATION

Date : December 1, 2000  
Time : 1400 Hrs  
Venue : Hotel Taj Coromandel, Chennai  
Delegate Fee : Rs. 500/- (*Per participant*)  
Registration begins at 1330 Hrs

I am writing to invite you to personally participate at the Seminar on Business Opportunities in Bagasse based Cogeneration alongwith your Senior officials from your Organisation.

Please use the enclosed Registration Form to register for the Seminar. More details on Energy Summit 2000 is enclosed overleaf.

Regards,



CHANDRAJIT BANERJEE  
Regional Director

*For further details contact:*

R. SATHISH

**Confederation of Indian Industry**

Southern Regional Headquarters

35/1, Abhiramapuram 3rd Street, Alwarpet, Chennai - 600 018.

Tel : 466 0450 (D) / 0570 / 466 0291 / 466 1311 / 466 0773

Fax : 91-044-466 0312 E-Mail : r.sathish@ciionline.org

### The Energy Market Place

- ❖ Over 100 Exhibitors, 1500 + delegates and 30,000 trade visitors
- ❖ Participation of Global Energy Majors and CEO's of Energy Businesses
- ❖ International participation from USA, UK, Australia etc.,
- ❖ The forum to source new Technologies, Equipment and Solutions on Energy Management

**Energy CEO's Conclave** - Unique 1½ Day conclave featuring only CEO's & Senior Management in Energy & Related Business. Insight into the opportunities & trends in the Indian Energy Business. The Roadmap & Growth Strategies for the Energy Businesses.



#### Confederation of Indian Industry

35/1, Abhiramapuram 3rd Street, Alwarpet, Chennai - 600 018.  
Tel : 466 0571 / 498 7648 / 466 0570 / 1311 Fax : 91-044-466 0312  
E-Mail : b.vijayakrishnan@ciionline.org

Please send me \_\_\_\_\_ nos. Complimentary Visitor Passes.

Name ..... R MURUGESAN  
Designation ..... GENERAL MANAGER (F)  
Organisation ..... BANNARI AMMAN SUGARS LTD  
Address ..... 252, METTUPALAYAM ROAD  
COIMBATORE - 641 043

Tel ..... 450045  
Fax ..... 0422-431199  
E-mail ..... bascbe@vsnl.com

Fax / Mail / E-mail to :



#### Confederation of Indian Industry

35/1, Abhiramapuram 3rd Street, Alwarpet, Chennai - 600 018.  
Tel : 466 0571 / 498 7648 / 466 0570 / 1311 Fax : 91-044-466 0312  
E-Mail : b.vijayakrishnan@ciionline.org



Confederation of Indian Industry

## The 4th Indian Energy Exhibition & Conclave

November 29 - December 2, 2000 : Chennai

#### Exhibition Venue

Rajah Muthiah & Rani Meyyammai Hall  
18-C & D, Rukmani Lakshmi Pathy Road, Egmore, Chennai - 600 008.

Exhibition Timings : 1030 Hrs to 1900 Hrs

Visit the most comprehensive show on Energy Management showcasing latest advancements, technologies & solutions in (ranging from) Energy Efficiency, Electricals, Renewables, Process Control, Instrumentation, Automation, Petroleum Fuels to Energy Saving Technologies

\* Valid only for Adults over 18 years  
\* Please carry the pass with you

**Admit Two**

ADMISSION TO EXHIBITION ONLY



*(Detailed Information overleaf)*