

5th Floor, DLF Building No. 8, Tower C DLF Cyber City, Phase - II Gurgaon (Haryana) – 122 002 Tel: +91-95124-4696300 Fax:+91-95124-4696311

### **COMPANY PROFILE**

# DANS GROUP OF COMPANIES

The DANS group of companies is engaged in the development of hydro-electric power projects and providing consultancy services to other major hydro-electric power projects. The group currently has interests in following projects:

### Jorethang Loop Hydro Electric Project

The DANS group owns the Jorethang HEP - a 96 MW project based in Sikkim, which is the subject of this Preliminary Information Memorandum. The group has created a company DANS Energy Pvt Ltd for the development of this project.

### **Ting Ting Hydro Electric Project**

The group also has interests in a 90 MW Sikkim based project, and incorporated a company – TT Energy Pvt. Ltd. in the year 2006 for its development. Preliminary investigations have been completed and the Detailed Project Report (DPR) has been submitted to the Govt. of Sikkim for approval.

#### **Tashiding Hydro Electric Project**

The DANS group has also been allotted an 88MW project by the Govt. of Sikkim to be developed on a Build-Own-Operate-Transfer (BOOT) basis. Another company – Shiga Energy Pvt. Ltd. has been incorporated for this project, and is in the process of conducting preliminary investigations for preparation of the DPR.

# DANS ENERGY PRIVATE LIMITED

The DANS group of companies incorporated DANS IT Systems Pvt. Ltd. under the Companies Act, 1956 on February 20, 2003 with the objective to conduct business mainly in the areas of e-business, web page design and maintenance, network management, computer software and hardware.

Considering the increasing opportunity in the power sector, the company passed a resolution in an Extra Ordinary General Meeting in August 2005 and renamed the company as DANS Energy Pvt. Ltd. The new name was registered in October 2005, with modified objectives, which include the following:



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- 1 To promote hydro power plants, power houses, development of transmission and distribution systems, etc.
- 2 To render technical and financial consultancy services for hydro power plants including topographical survey, geo-technical investigations, feasibility studies, preparation of project reports, project management, etc.

## PROFILE OF KEY PERSONNEL

- 1. Based on the Articles of Association, DEPL initially had two promoters, viz. Mr. T. Nagendra Rao and Mr. T. Sudhakar Rao, who became the first two Directors of the company.
- 2. Subsequently, Mr. N.V.V. Char and Mr. P.L. Narula were also appointed as Directors in the company on July 23, 2005 and August 14, 2006 respectively.
- 3. Mr. T. Nagendra Rao is a Chartered Accountant with over 25 years of experience in various roles in the industry as well as a consultant. He has significant experience in providing assistance to hydro-electric project developers in India for various activities related to development of HEPs.
- 4. Mr. Rao is also associated with Capital Fortunes Financial Services Ltd. as a consultant from 1999 and is the Director since 2003 in Pratibha Energy Ventures Pvt. Ltd.. Both companies are in the business of providing consultancy services to infrastructure projects. His areas of expertise include:

Technical Consultancy: Site identification and investigations, preparation of DPR and design of tenders. Assistance in obtaining statutory approvals including techno economic clearance, environmental clearance, etc.

Financial Advisory: Syndication of debt & equity, Assistance in obtaining financing, including loan documentation, risk identification and development of suitable risk mitigation strategies, etc.

Operational assistance: Assistance during project implementation, such as identification and finalisation of EPC contractors, assistance in land acquisition, structuring of energy sale arrangements, etc.

5. Mr. Rao has been involved in identification and consultancy services related to for development of seven hydro-projects in Sikkim. Some of his key clients include: GATI Infrastructure, Nagarjuna Fertilisers, Nagarjuna Constructions, Chattisgarh Electricity Company, SMEC, etc.

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- 6. Some of the projects to which Mr. Rao has provided consultancy services are:
  - a. Teesta-I HEP (300 MW), owned by Himalayan Green Energy Pvt. Ltd. (a company promoted by Nagarjuna Constructions)
  - b. Panan HEP (300 MW), owned by Himgiri Hydro Energy Pvt. Ltd. (promoted by Nagarjuna Fertilisers Limited)
  - c. Chuzachen HEP (100 MW), owned by Gati Infrastructure Ltd.
  - d. Rongni Chu HEP (96 MW), owned by Madhya Bharat Power. Corporation. Ltd. (Chattisgarh Electricity Company)
  - e. Sadamangder HEP (71 MW), owned by Gati Infrastructure Ltd.
  - f. Bhasme HEP (51 MW), owned by Gati Infrastructure Ltd.
- 7. Mr. T. Sudhakar Rao holds a Masters degree in Commerce, and has over 15 years of experience in the steel industry. His assignments include having worked as a manager and overseeing operations in a steel factory.
- 8. Mr. NVV Char has over 43 years of experience in the field of Water Resources Planning, Investigation, Design and Project Management, particularly of hydro power projects. He has been involved in several projects for the United Nations Development Program (UNDP) and World Bank. Besides publishing several articles and reports, Mr. Char has also been involved in resolution of international disputes, as the Commissioner of Brahmaputra Board.
- 9. Mr. P.L. Narula has 41 years of experience in the field of applied geology. He worked as Deputy Director General of Geological Survey of India. He has received numerous awards for his contribution in the field of seism tectonic and land slide hazard evaluation. He has also many publications to his credit.